



Bridging the **GENERATIONAL DIVIDE** to Create **REAL PERFORMANCE**



Creating Cross-Generational Team Performance that Wins

There are currently five generations in the workforce, yet we continue to hear polarized complaints that Millennials are not engaged, are self-important, entitled, disloyal and non-performing. From the younger generation, we hear that leaders do not understand the nature of a native digital workforce and are trapped in a past that does not embrace or understand the future of work. Both perspectives are flawed and hinder team performance. Successful businesses understand this and create engagement and succession plans that generate higher revenue. This workshop teaches each generation how to connect, by weaving a fabric of success through strength and relationship-based techniques and storytelling that grow employees and businesses. Cross-generational teams come together to learn how to succeed by using a mindset, skillset, and toolset approach that improves relationship-based skills and communication to improve team and organizational performance.

What Millennials Can Expect

- Open your eyes to a way of thinking and communicating that bridges gaps and enhances your skills.
- Understand yourself better and learn how to better communicate, have difficult conversations and provide value to internal and external customers.
- Know the secret tips and tools to build real relationships with senior professionals and grow your career, creating a culture of mentorship and sponsorship.
- Find purpose in your work and become empowered to bring your best self to work each day.
- Know how to guide and coach the next generation and manage up as well.

This program provides one copy of Dan Negrone's book, Chasing Relevance, to each participant.



What Gen X and Boomers Can Expect

- Open your eyes to a different way of thinking and communicating that bridges the gaps in your organization and creates innovation and understanding of the next generation.
- Understand the motivation behind the values of next generational leaders and the insight they can provide to you about your customers and future workplace.
- Understand what the next generation needs from you as a guide and how they can contribute greatness, to allow your organization to compete better.
- Learn why purposeful work and a purposeful organizational culture is so important to you and to Millennials and how to foster that purpose in your team and organization.

Program Facilitators:



Denise Pirrotti Hummel, J.D.

Denise Pirrotti Hummel, J.D., is the Chief Innovation Officer of Lead Inclusively, Inc., a firm devoted to empowering diverse leaders and teams to accelerate innovation and achieve the business results that make diverse ideation an economic imperative. She is a Ted Talks finalist and a member of Marshall Goldsmith's legacy team 100 Coaches. She is also a member of the board of the Healthcare Businesswomen's Association (HBA) and chairs Athena's Life Sciences Committee.

She is a serial entrepreneur and CEO, having sold her cross-cultural business, Universal Consensus, LLC, to Ernst & Young, LLP, where she became a Principal. Prior to that she practiced employment law and international M&A as an attorney. In addition to performing some of the largest people integrations in the country, Ms. Hummel also tried and won the first class action under the Americans With Disabilities Act in the 1990s.



Dan Negroni, J.D.

Dan is the quintessential next generation business management and talent development consultant and coach, solving today's critical multi-generational issues. Dan leverages his authentic, no-nonsense approach and a successful 20+ year career with experiences as a CEO, attorney, senior sales and marketing executive, to help companies bridge the gap between managers and their Millennial workforce to increase employee engagement, productivity and profits.

Offering the solution to today's critical cross-generational issues, Dan is the author of "Chasing Relevance," a book on maximizing generational leadership in the workplace, which each participant of this workshop will receive.

Our Other Services

- Keynote Speeches
- Inclusion Training Workshops
- Organizational Inclusion Assessments
- Inclusion Experiences
- Inclusion Coaching

Coming Soon!

- The only online community dedicated to Inclusive Leadership.

